

# When Speed Matters

Global PEO Success Stories



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### ABOUT

Global PEO Services (GPS) helps companies expand globally without having to set up legal entities or deal with related staffing, HR, benefits, payroll, or tax issues. Hire fast, stay compliant, win globally.

When expanding globally, speed and personalization are often critical to successfully hiring candidates. When speed matters, our Global PEO Services team works 24/7 across time zones to make things happen for our Clients and their employees. To emphasize this, we've highlighted two situations our team recently helped our Clients with.

## Digital Commerce: A Global Online Payment Processing Company

Our Client uses a proprietary software to tap into international markets with the goal of helping businesses tackle the complexities of global digital commerce. This Client was experiencing significant growth over a short period of time. As they began testing new international markets, they needed to hire employees in several global locations quickly, but did not have the time or the capacity to setup full legal entities.

Their first hire was in Taiwan. The candidate had accepted the offer and the Client wanted the employee to start within two weeks. Our team quickly arranged for locally compliant employment contracts and liaised with the employee to address any concerns and questions. GPS simultaneously streamlined payroll, benefits, workspace, and other HR needs via our PEO solution and enabled the employee to start as scheduled.

The experience was seamless for the Client and their employee. As a result, GPS went on to help the Client address their global hiring and setup needs in the United Kingdom, India, and Israel. In each country, we customized our processes to ensure a fast setup for the new recruits. As the Client continues to explore new markets, we tailor our hiring practices to meet their needs. This empowers them to find and onboard top-tier talent whenever and wherever they want to expand.

## Technology: A Machine Learning & Artificial Intelligence Company

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Our Client is an open-source leader in AI and machine learning. Their goal is to empower companies to leverage AI in financial services, insurance, healthcare, telco, retail, pharma, marketing, and more. Their industry-leading platforms are used by hundreds of thousands of data scientists in over 20,000 organizations globally. As a rapidly growing company, our Client needed a partner that could help them test new markets globally.

When the Client learned about Global PEO Services (GPS), they reached out and inquired about a solution to address a specific challenge they had been struggling with. The Client was facing major challenges in procuring and managing employee benefits for their smaller international teams.

During the process of expanding their operations to South Korea, the Client needed GPS to help with the benefits for two new hires. Since these employees had already been recruited and hired, the Client needed GPS to complete the onboarding process for these employees in just three days.

Faced with an aggressive timeline, we quickly put our expertise to work. Our teams coordinated between our Client and the employees to procure the necessary benefits and ensure both new hires were onboarded in the desired timeframe.

By leveraging GPS and our pre-established networks of global entities and providers, the Client was able to both secure benefits for their lower headcount workforce in South Korea and legally employ these new hires in a fraction of the time it would have taken to set up their own entity. Now, when this Client thinks of expanding, they think of Global PEO Services.

## Creating Positive Experiences with GPS

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Our Team is dedicated to delivering measurable results for our Clients. Our PEO solutions are provided according to the Client's timelines to empower their people and drive growth. We strive to develop lasting relationships and help our Clients meet their expansion goals in over 170 countries.

Consistent collaboration and open dialogue with our Clients, their employees, and other vendors provides a positive experience for all involved. As our Clients pursue international recruiting campaigns, we adapt to ensure everything is done quickly and effectively. Contact us today to learn more.



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